

Supplier Registration

Please fill out the following form and we will get back to you as soon as possible.

Company

Company:	<input type="text"/>
Division:	<input type="text"/>
Street:	<input type="text"/>
City:	<input type="text"/>
State:	<input type="text"/>
Zip Code:	<input type="text"/>
Phone:	<input type="text"/>
Fax:	<input type="text"/>

Primary Contact

Name:	<input type="text"/>
Title:	<input type="text"/>
Phone:	<input type="text"/>
Fax:	<input type="text"/>
E-mail Address:	<input type="text"/>

General Information

1. Company Overview

Founding Year:	<input type="text"/>
Employee Count:	<input type="text"/>

Company Ownership:

Is your Company publicly traded? Yes No
If privately held, list the name(s) of all significant stakeholder(s)/owner(s).

a.	<input type="text"/>
b.	<input type="text"/>
c.	<input type="text"/>

Default on Contract:

Has your Company ever been terminated for default on any contract within the last five years? Yes No
If yes, describe in detail.

Bankruptcy:

Has your Company ever filed or petitioned for bankruptcy? Yes No

Dun and Bradstreet Rating:

What is your Company's D&B rating?

2. Parent Company Affiliations / Subsidiary Company Affiliations

Parent Company:

Is your Company a subsidiary of a Parent Company? Yes No
If yes, what is the name of the Parent Company?

If yes, what is the primary business of the Parent Company?

Subsidiary(s)/Affiliate(s)

Does your Company have any subsidiaries or affiliates? Yes No
If yes, please include the following information for all subsidiaries and affiliates:

Name:

Address:

City:

State:

Zip Code:

Contact Name:

Telephone:

Fax:

3. Strategic Alliances / Partnerships

Does your Company have any partnership(s) and/or alliance(s)?

Yes No

If yes, provide the names of the partnership(s) and/or alliance(s) and the value-added services it may bring to the PolyOne-Supplier relationship.

4. Supplier Diversity

Supplier Diversity Initiative

Does your Company have a documented Supplier Diversity Initiative?

Yes No

Enterprise Category

Is your company a Minority Business Enterprise? Yes No

(A Minority Business Enterprise is defined as a company that is at least fifty-one percent (51%) owned , managed and controlled by one or more of the following Americans.)

Indicate which minority category you would be recognized.

- Black
- Asian Indian American
- Asian Pacific American
- Hispanic American
- Native American
- Women Owned
- Physically Challenged

NAICS Product Code

Certification

NMSDC Certification

Regional Council:

Certification Number:

WBENC Certification

Regional Council:

Certification Number:

Tier Two Suppliers

Does your Company have documented procedure(s) and/or policy(s) regarding minority or women-owned suppliers for your Company?

Yes No

5. ISO / QS 9000 / Other

Are you certified by any Quality Organization? Yes No

If yes, please list

Date Initially Registered

Registrar

Last Surveillance

6. Union

Do you employ union employees? Yes No

If yes, please respond to the following questions:

Which union(s) are you affiliated with?

When was your last union contract signed?

When is your contract up for renewal?

7. Work Stoppage

Have you been subjected to a strike, work stoppage, or business

disruption in the last five (5) years? Yes No

8. Current PolyOne Relationship

If applicable, describe your Company's current and historical relationship with PolyOne Corporation. Designate whether a contract has been "executed" or is "pending". Please be explicit about products or services provided.

Entity:

Location:

Contract Status:

Product/ Services Provided:

Revenue Associated with Product/Services Provided:

PolyOne Contact:

Entity:

Location:

Contract Status:

Product/ Services Provided:

Revenue Associated with
Product/Services Provided:

PolyOne Contact:

Entity:

Location:

Contract Status:

Product/ Services Provided:

Revenue Associated with
Product/Services Provided:

PolyOne Contact:

Entity:

Location:

Contract Status:

Product/ Services Provided:

Revenue Associated with
Product/Services Provided:

PolyOne Contact:

9. Geographic Coverage

List and describe current production and distribution locations.

10. Core Competencies

Describe your Company's core competencies, in terms of product quality, service means, and/or value-added capabilities.

11. Present & Future Issues Affecting Company & Industry

Describe issues that are or will be affecting your Company and industry. If available, include both internal and external factors to your Company.

12. Industry Best Practices & Company Examples

List industry best practices through company examples and operations. If available, provide case studies as illustration.

Sales and Marketing

13. Industry Segments / Product Lines

Describe your Company's product/service offerings, in the context of industry segments and scope of product/service.

14. Corporate Clients

List the top ten (10) clients in terms of revenue.

- a.
- b.
- c.
- d.

- e.
- f.
- g.
- h.
- i.
- j.

15. Industry Market Share and Position/Reputation

Estimate the ranking and the total percentage of your Company sales by product/service currently within the market/industry for the product/service as a whole. Include estimated market size for reference.

Products/ Services:

Market Ranking 1st, 2nd, 3rd etc.:

Market Share (% Sales Volume):

Estimated Market Size (\$US):

Total:

Describe your Company's current market share in the industry.
Describe your Company's growth plans for market share and future goals.

⏪
⏩

16. Competitors

List your Company's top three competitors, their strengths and how you differ from them in the industry/marketplace:

- a.
- b.
- c.

17. Customer Service Level

Describe current customer service level in terms of technical support and/or call centers.

⏪
⏩

18. Contract Terms/Pricing Characteristics

Describe high-level cost model and/or pricing terms and strategy most commonly used at your Company.

Finance

19. Financial Strength & Profitability

Annual Revenue/Growth:

Prior Fiscal Year:

Current Fiscal Year:

Projected Fiscal Year:

Annual Report

Does your Company issue an annual report? Yes No

Operations & Technology

20. Reporting

Describe your reporting capabilities, including both standard and custom reports and their standard format and media that would be available to PolyOne, i.e. Volume and type of work performed for PolyOne over a specific period of time.

21. Catalog Format(s)

Are you an Ariba Registered supplier? Yes No
(Ariba is the name of a software program that is being used by PolyOne to communicate with its supply base)

Do you have an existing catalog that could be easily integrated into Ariba? Yes No

What format are your catalogs?

CIF v2.1

CIF v3.0

CXML

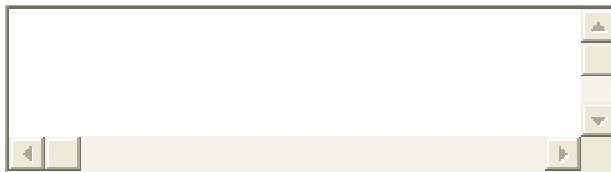
Punch Out

Other

If the format is Punch Out, is it possible to configure an item on the Punch Out site? Yes No

If no Punch Out catalogs exist, would your company be able to create a Punch Out site if necessary? Yes No

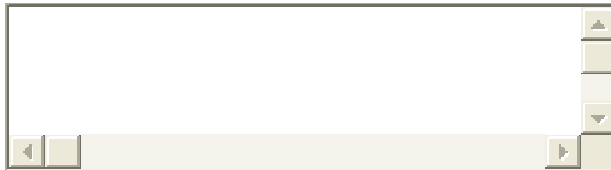
How large is your complete catalog?



If you currently do not have catalog or punchout capabilities, are you willing to develop this capability? Yes No

22. EDI/EFT

Describe your Company's EDI/EFT technology and processes. What version of EDI is being used? If EDI isn't being used, is there a plan for the future? If yes, what is the timeframe?



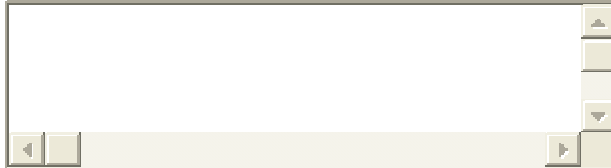
23. pCard

If applicable, does your Company data transmit level 2 (line item detail) for p/credit? Yes No

If applicable, does your Company data transmit level 3 (line item detail) for p/credit?

in the last five (5) years? Yes No

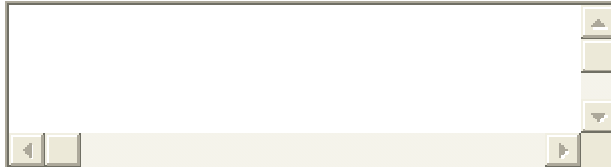
What is the method of confirming the charge to the service?



Value-Added Services

24. Cost Reduction and Service Improvement Programs

Provide a high-level overview of cost reduction and service improvement programs offered by your Company.



Supplier Representative

Title

Date

We would be interested in reviewing any recent reports, product catalogues or company brochures you have as public information. Please forward any information of this nature, along with the completed Request for Information (RFI) to:

(Category Manager Name)

(Title)

PolyOne Corporation

(Address)
(Address)
(Phone Number)
(Email)
